



# Five Star Hiring

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## Sales Development Representative (SDR)

**Location:** Ardmore, PA Preferred

### About the Opportunity

We are seeking a motivated and relationship-driven Sales Development Representative (SDR) to generate and qualify new business opportunities within the Life Sciences industry. This role is ideal for someone who thrives in outbound prospecting, enjoys building relationships, and wants to contribute to a collaborative and high-performing sales team.

### What You'll Do

- Generate new business opportunities through outbound prospecting.
- Lead qualification calls and schedule discovery meetings.
- Manage contacts, notes, and opportunities in HubSpot.
- Prospect through email, social media, webinars, and events.
- Collaborate with marketing and sales teams.
- Maintain accurate CRM records and exceed activity benchmarks.

### What You Bring

- 2+ years of SDR experience in B2B software sales.
- Strong relationship-building and communication skills.
- Coachable mindset with strong work ethic.
- Ability to thrive in a fast-paced environment.
- HubSpot experience preferred.

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**Interested in applying?**

Visit [www.fivestarthiring.net/job-seekers](http://www.fivestarthiring.net/job-seekers) to apply and learn more about current opportunities.