

Five Star Hiring is working with an award-winning painting contractor in the area, our client is looking for a business development associate. This position will assist in the company's growth and sales. You will conduct market research, execute sales strategies, develop client relationships, and discover new business opportunities. All of this while learning from sales experts and award winning industry professionals.

- Do you have outside sales experience?
- Do you want to work for an organization that was voted Inc. 5000 fastest-growing companies and Philadelphia Magazine's Best Painter in 2023?

If you answered YES, read below and apply!

What you will do:

- Door-to-door marketing: Your primary responsibility will be to visit customers in their homes and convince them to invest in our amazing 7-step process. It is necessary to become familiar with the territory and generate leads. You are not going to be providing an estimate for the job; rather, you are only going to be gathering information for the free quote. (Name, Telephone number, and Address)
- Participating in activities like networking events, home shows, community events, and making outbound calls are examples of lead generation activities that are requirements in this role.
- Increase market share by generating interest and demand for our brand ● Establish relationships with vendors, contractors, and real estate agents, as well as any other strategic partners who can aid in lead generation.
- You will have metrics and goals you will be responsible for weekly

Qualifications:

- **1+ years of sales experience**
- **Valid Drivers License and Car**

Compensation:

- **\$60,000.00-\$90,000.00 Package**
 - **\$16 per hour**
 - **\$100 per appointment**
 - **Average 10 per week**
 - **Bonuses**
 - **Mile Reimbursement**
- **Paid Time Off**
- **Health, Dental, and supplemental Insurance Packages**
- **Epic Company Events**
- **Amazing Company Culture**